

# Francisco Poggi

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## Employment

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**Assistant Professor (W1), Department of Economics**  
*University of Mannheim, Germany*

August 2021 – Present

## Research Interests

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Microeconomic Theory, Information Economics, Industrial Organization, Law and Economics.

## Education

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- **Ph.D., Economics** 2015 – 2021  
*Northwestern University*  
Thesis supervisors: Jeffrey Ely, Bruno Strulovici, and Wojciech Olszewski
- **M.Sc., Economics** 2013  
*Universidad de San Andrés, Buenos Aires, Argentina*
- **B.Sc., Economics** 2009 – 2012  
*Universidad de San Andrés, Buenos Aires, Argentina*

## Working Papers

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- **Strategic Concealment in Innovation Races** (with Yonggyun Kim)  
*Revise & Resubmit, AEJ: Microeconomics*
- **Market-Based Mechanisms** (with Quitzé Valenzuela-Stookey)  
*Revise & Resubmit (2nd round), Journal of Political Economy*
- **A Taxation Principle with Moral Hazard** (with Bruno Strulovici)
- **The Timing of Complementary Innovations**
- **Liability Design with Information Acquisition** (with Bruno Strulovici)

## Invited Seminars (\*scheduled)

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- **2026\***: Australian National University; University of Queensland; Monash University; University of New South Wales, Sydney; Universidad Torcuato di Tella.
- **2025**: University of Warwick; University of Oxford; Bocconi.
- **2024**: Universidad Carlos III de Madrid; University of Illinois at Urbana-Champaign; Universitat Pompeu Fabra.
- **2023**: Humboldt University; Toulouse School of Economics; University of Copenhagen.
- **2022**: University of Essex; University of Bonn.

- **2021:** Universidad Torcuato di Tella; University of Mannheim; UC Santa Cruz; Universitat Pompeu Fabra; PUC Chile; UC Davis; Arizona State University; Universidad de Chile; Vanderbilt University; New Economic School; Cornell University; Bilkent University; University of Tokyo; Paris School of Economics/Sciences Po; University College London; Duke University.

## Conference and Workshop Presentations (\*scheduled)

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- **2026\*:** Bern-Linz Innovation & Knowledge Workshop (Bern); SAET Annual Conference (Rio de Janeiro); ENTER Jamboree (Madrid); ES Microeconomic Theory Workshop (Montevideo).
- **2025:** Annual Meeting of the European Association of Young Economists (London); MaCCI Summer Institute (Bad Homburg); City-QMUL Theory Workshop; SAET Annual Conference (Ischia); ES World Congress (Seoul); European Economic Association Congress (Bordeaux).
- **2024:** SAET Annual Conference (Santiago); Journées Mannheim-Palaiseau (Paris); Annual Meeting of the European Association of Young Economists (Paris); Workshop in Dynamic Contracts and Learning (St. Gallen); 1st International Conference of the Georgian Economic Association (Tbilisi); Stony Brook International Conference in Game Theory; Society for Economic Dynamics Winter Meeting (Buenos Aires).
- **2023:** MaCCI Summer Institute in Competition Policy (Edesheim); EARIE (Rome); Spring Meeting of Young Economists (Torino); Christmas Meeting of German Economists Abroad (Mannheim).
- **2021:** Virtual Seminar in Economic Theory; Kansas Workshop in Economic Theory; MaCCI Summer Institute in Competition Policy (Annweiler); EALE Annual Conference.
- **Before 2021:** XLIX Annual Reunion of the Argentine Association of Economists (Posadas).

## Conference, Workshop, and Seminar Organization

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- 2023 CLEEN Conference (co-organizer)
- 2023 Junior Workshop in Economic Theory (co-organizer)
- CRC Micro Seminar (co-organizer, Fall 2023 – Present)

## Teaching Experience

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### *Instructor*

- **Advanced Microeconomics III** — University of Mannheim (2021 – Present)
- **Law and Economics** — University of Mannheim (2021 – Present)
- **Introduction to Economics** (with Christian Ruzzier) — Universidad de San Andrés (BA)
- **Economics and Public Finance** (with Christian Ruzzier) — Universidad de Buenos Aires, MA in Administrative Law

### *Teaching Assistant*

- **Microeconomics I** (PhD Core) — Northwestern University, Eddie Dekel
- **Behavioral Economics; Intermediate Microeconomics** — Northwestern University, Eric Schultz

- **Decision Making and Modeling (MBA); Analytical Approach to Uncertainty (EMBA); Statistical Decision Analysis (EMBA); Biases, Forecasting, and Deep Uncertainty (EMBA)** — Kellogg School of Management, Nabil Al-Najjar
- **Advanced Microeconomics (MA Core); Intermediate Microeconomics (BA)** — Universidad de San Andrés, Federico Weinschelbaum

## Referee For

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*American Economic Review; Journal of Political Economy; AER: Insights; Games and Economic Behavior; Journal of Economic Theory; Journal of the European Economic Association; RAND Journal of Economics; Journal of Economic Behavior & Organization; Journal of Industrial Economics; Journal of Public Economic Theory; International Journal of Industrial Organization; Agricultural Economics.*

## Discussions

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- **2025** — Stone Center Conference on Optimal Taxation and Policy Design: *Tax Perturbations and Multi-dimensional Screening*, Felix Bierbrauer, Pierre Boyer, Andreas Peichl, and Daniel Weishaar.
- **2025** — CRC TR 224 Retreat (Fall): *Screening with Flexible Investments*, Daniel Krämer.
- **2024** — CRC TR 224 Retreat (Fall): *A Theory of Auditability for Allocation Mechanisms*, Aram Grigoryan and Markus Möller.
- **2024** — MaCCI Summer Institute in Competition Policy: *Cost Coordination*, Joe Harrington.
- **2023** — CRC TR 224 Retreat (Fall): *Feed for Good? On the Effects of Personalization Algorithms in Social Platforms*, Miguel Risco and Manuel Leonart-Anguix.
- **2023** — CRC TR 224 Retreat (Spring): *Placement with Assignment Guarantees and Semi-Flexible Capacities*, Orhan Aygün and Günnur Ege Bilgin.
- **2023** — MaCCI IO Day: *Nonlinear Prices, Homogeneous Goods, Search*, Atabek Atayev.
- **2022** — CRC TR 224 Retreat (Fall): *Endogenous Information Acquisition in Cheap-Talk Games*, Sophie Kreutzkamp.
- **2022** — Law and Economic Theory Conference: *Insurance Collusion, Imperfect Competition and Regulation When Insurers Increase Risk*, Ronen Avraham and David Gilo.

## Academic Memberships

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- Junior Member, Mannheim Centre for Competition and Innovation (**MaCCI**), 2021 – Present
- Member (Project B02, Strategic Information Disclosure), **CRC TR 224**, 2021 – Present

## References

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Available upon request.