## Problem Set 1

## Advanced Microeconomics III

## FSS 2023

**Problem 1** Based on MWG 13.B.3.

Consider a positive selection version of the adverse selection model in which  $r(\cdot)$  is continuous and strictly decreasing. Also assume that *F* has a strictly positive density on  $[\underline{\theta}, \overline{\theta}]$ 

*a.* Show that the *more capable* workers are the ones choosing to work for any given wage.

**b.** Show that if  $r(\theta) > \theta$  for all  $\theta$ , then the resulting competitive equilibrium is Pareto efficient.

*c*. Show that in any competitive equilibrium the trading activity is inefficiently high if the following assumption is satisfied:

• there exists  $\hat{\theta} \in (\underline{\theta}, \overline{\theta})$  such that  $r(\theta) < \theta$  for all  $\theta > \hat{\theta}$  and  $r(\theta) > \theta$  for all  $\theta < \hat{\theta}$ .

**Problem 2** Based on MWG 13.B.6 and Wilson (1980).

Consider the following extension of the adverse selection model. There is a mass N' of buyers, each of which wants to buy at most one car. The buyers differ in their willingness to pay for the car: a buyer of type  $\gamma$  has the willingness to pay  $\gamma\theta$  for a car bought from a seller of type  $\theta$ . Be aware that now each seller has some private information  $\theta$  and each buyer has some private information  $\gamma$ . Assume that  $\gamma$  is distributed with a strictly positive density function g on  $[0, \infty)$ ; let G denote the corresponding cumulative distribution function.

a. Let  $z(p, \mu)$  denote the aggregate demand for cars when the price is p and the average quality of cars offered at price p is  $\mu$ . Derive an expression for the function z in terms of G.

**b.** Let  $\mu(p) = E[\theta|r(\theta) \le p]$  and define the aggregate demand for cars by  $z^*(p) = z(p, \mu(p))$ . Assuming that  $\mu$  is differentiable, show that  $z^*$  is strictly increasing around a point  $\bar{p}$  if, at  $p = \bar{p}$ , the elasticity of  $\mu$  with respect to p exceeds 1, and is strictly decreasing if the elasticity is below 1. Interpret!

*c*. Assume that *r* is strictly increasing and continuous. Let  $s(p) = N \cdot F(r^{-1}(p))$  denote the aggregate supply of cars, and define a competitive equilibrium price  $p^*$  by the equation  $z^*(p^*) = s(p^*)$ . Show that if there are multiple competitive equilibria, then the one with the highest price Pareto dominates all others.

*d*. Consider a game-theoretic model in which buyers make simultaneous price offers. Show that (1) only the highest competitive equilibrium price can arise as a SPNE and (2) the highest-price competitive equilibrium  $p^*$  is a SPNE if and only if  $z^*(p) \le z^*(p^*)$  for all  $p > p^*$ .

**Problem 3** Consider the Adverse Selection model with the following modification: The population distribution of qualities is uniform in [0, 1]. There are two types of sellers *L* and *H*. The seller's type is independent of his quality  $\theta$  and the proportion of *H*-type sellers in the population is  $\beta \in (0, 1)$ .

**a.** Assume that the reservation value of a seller of type *L* is  $r_L(\theta) = \alpha_L \cdot \theta$  and the reservation value of a seller of type *H* is  $r_H(\theta) = \alpha_H \cdot \theta$  with  $\alpha_L < \alpha_H < 1$ . For which parameters  $\alpha_H, \alpha_L$ , and  $\beta$  is there a competitive equilibrium with a positive mass of trade?

**b.** Assume that the reservation value of a seller of type L is  $r_L(\theta) = \alpha_L \cdot \theta$  with  $\alpha_L < 1$  and the reservation value of a seller of type H is  $r_H(\theta) = \bar{r} < 1$ . For which parameters  $\bar{r}, \alpha_L$ , and  $\beta$  is there a competitive equilibrium with a positive mass of trade?

## **Problem 4** (Optional)

Consider the adverse selection model and assume that the distribution of  $\theta$  is exponential with parameter  $\lambda$ .

- **a.** Write down an expression for  $E[\theta|\theta < \hat{\theta}]$ .
- **b.** Assume that  $r(\theta) = \alpha \theta$ .
  - *i*. For which  $\alpha$  there exists a CE involving a complete market breakdown?
  - *ii.* For which  $\alpha$  there exists a CE without a complete market breakdown?